

## ANNUAL SUMMIT 2018

at Losby Gods, Wednesday 25 and Thursday 26 April

### COMPLEXITY IN DECISION MAKING: HOW TO SUCCEED IN THE FUTURE

We hereby proudly invite you to join us at Losby Gods (Manor) where we have a lineup of excellent speakers from New York, Paris, London, Stavanger and Oslo, interesting topics and great networking together with key people from the maritime industry. This year we focus on the ever increasing complexity and uncertainty and discuss how market players shall steer through in the best possible way, including debating how to make the right decisions in such a challenging environment.



Jan Eyvin Wang, Wilh. Wilhelmsen • Ulf Sverdrup, NUPI • Harald Magnus Andreassen, SpareBank1 Markets • Tae-Yoon Kim, IEA, Paris • Kjartan Bru, DNB Bank • Helge Hermundsgård, DNV GL • Annicken G. Kildahl, Grieg Star • Thorstein Sunde, Yara International • Frida Eklöf Monstad, Statoil • Richard Sjøqvist, BAHR • Stephen S. Fewster, ING Bank, London • Sturla Henriksen, UN Global Compact, New York • Erik Tønne, Clarksons Platou • Mark Williams, Affinity Research LLC, London • Ronald Spithout, Inmarsat Maritime, London



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# COMPLEXITY IN DECISION MAKING: HOW TO SUCCEED IN THE FUTURE

DAY ONE

WEDNESDAY 25 APRIL

09:30–10:00 **REGISTRATION AND COFFEE, TEA & SNACKS**

10:00–11.00 **WELCOME AND INTRODUCTION**

Opening Speaker: **We didn't start the fire – It was always burning**

Jan Eyvin Wang, former CEO and President of Wallenius Wilhelmsen Logistics ASA, presently Chairman of Norsesea Group AS and of Wilhelmsen Ship Management AS

11:00–13:30 **THE CURRENT MACRO AND ENERGY PICTURE**

**The geopolitical macro picture**

Ulf Sverdrup, Director, NUPI (Norwegian Institute of International Affairs)

**The world economy is booming. For how long?**

Harald Magnus Andreassen, Chief Economist, SpareBank1 Markets

**The world energy situation – what about renewables?**

Tae-Yoon Kim, Energy Analyst, Oil & Natural Gas, World Energy Outlook, IEA, Paris

**PANEL DEBATE AND Q&A**

13:30–14:30 **LUNCH**

# Shipping Offshore

## NETWORK

- 14:30–17:30 **COMPLEXITY IN DECISION MAKING: HOW TO SUCCEED IN THE FUTURE?**  
**Moderator:** Kjartan Bru, Senior Vice President, Ocean Industries, DNB Bank  
**INTRODUCTION PRESENTATIONS**  
Kjartan Bru, SVP, Ocean Industries, DNB Bank  
Helge Hermundsgård, Business Development Manager, DNV GL – Maritime  
**PANEL DISCUSSION WITH SHORT INTRODUCTIONS  
BY THE PANELISTS AND SURVEY BY KAHOOT**  
**SHIPOWNER:** Annicken G. Kildahl, CFO, Grieg Star  
**CHARTERER:** Thorstein Sunde, Vice President Chartering, Yara International  
**OIL MAJOR:** Frida E. Monstad, Manager Marine, Logistics & Em. Response, Statoil  
**BANK:** Stephen S. Fewster, Global Head, Transportation Finance, ING Bank  
**CLASS:** Helge Hermundsgård, Business Development Manager, DNV GL  
**LAW:** Richard Sjøqvist, lawyer and partner, BHR
- 17:30–18:00 **LIQUID UPDATE AND SOCIAL BREAK**
- 18:00–18:30 **PRE DINNER SPEAKER**  
Sturla Henriksen, Special Advisor, Oceans, UN Global Compact, New York/Oslo
- 19:00 **APERITIF & SUMMIT DINNER**

### DAY TWO

THURSDAY 26 APRIL

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- 09:00–10:45 **MARKET UPDATES**  
**Is Digital Disruption Relevant to Shipping?**  
Mark Williams, Managing Partner, Affinity Research LLC, London  
**Offshore Market Update: Recovery in progress**  
Erik Tønne, Managing Director Market Analysis, Clarksons Platou, Oslo/London
- 10:45–12:00 **CLOSING SPEAKER**  
Ronald Spithout, CEO Inmarsat Maritime, London
- 12:00 **LUNCH & END OF SUMMIT**

### FEE AND PRACTICAL INFORMATION

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#### **COST AND REGISTRATION: NOK 6,900 for members**

Non-members: NOK 8,900. Price includes all meals, drinks and single room accommodation 1 night

**REGISTRATION** on our website <http://www.shippingoffshorenetwork.no/?page=25&activity=139>

or send an e-mail to [post@shippingoffshorenetwork.no](mailto:post@shippingoffshorenetwork.no)

#### TERMS & CONDITIONS:

Cancellations between Monday 16 April and Friday 20 April will be invoiced 50%.

No-shows and cancellations later than Friday 20 April will be invoiced 100%.

## ANNUAL SUMMIT 2018 – LECTURERS AND COMPANIES



**JAN EYVIN WANG** served as the CEO and President of Wallenius Wilhelmsen Logistics ASA from 2010 to 2017. Mr Wang has 30 years of experience from various companies all over the world. He served as the President and Chief Executive Officer of Eukor Car Carriers Inc. since 2007. He served as the Managing Director of United European Car Carriers B.V. He served as VP of Barber Steamship Lines Inc. and President of NOSAC Inc. and VP and SVP Head of Commercial Division of Wilhelmsen Lines AS, SVP Head of Commercial Division of Wallenius Wilhelmsen Logistics AS and President of Wallenius Wilhelmsen Lines Americas. He served as Chair of the board of EUKOR Car Carriers Singapore Pte. Ltd. and EUKOR Singapore Shipowning Pte. Ltd. He has been a Director of Hyundai Glovis Co. since 2010. He holds a BA in Business Administration from the Herriot-Watt University in Scotland and Advanced Management Program from Harvard Business School.



**DR ULF SVERDRUP** is the Director of the Norwegian Institute of International Affairs (NUPI). He holds a PhD in Political Science from the University of Oslo. Before taking up the position at NUPI, he was a professor at the Norwegian Business School BI, and he has also been a research professor and researcher at the ARENA, Centre for European Studies, at the University of Oslo. During his career Sverdrup has published extensively on various topics in international politics, with a particular emphasis on European politics, European integration and Norwegian Foreign Policy. Sverdrup was the Head of the Secretariat for the Official Norwegian Europe Review (NOU 2012:2) which assessed the impacts and implications of Norway's agreements with the EU. He has been a Jean Monnet fellow at the European University Institute, a Visiting scholar at the Mannheimer Zentrum für Europäische Sozialforschung, and he has also worked as senior advisor in the Norwegian Ministry of Foreign Affairs.



**HARALD MAGNUS ANDREASSEN** holds a master's degree (cand. oecon.) from the University of Oslo in 1984. He worked for the Norwegian Bankers' Association from 1984 to 1989 and the consultancy Econ from 1989 to 1994 before becoming chief economist in Elcon Securities. From 1999 until 2017 he holds the same job in First Securities and Swedbank. He is often used as a commentator in news media, and has for almost two decades been the top ranked macroeconomist in Norwegian financial institutions.

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## NETWORK



**TAE-YOON KIM** is an energy analyst at the International Energy Agency (IEA) based in Paris. Working in the Energy Supply Outlook Division, he contributes to the IEA's annual flagship publication, the World Energy Outlook (WEO), with a focus on oil and gas markets. The WEO is recognised as one of the world's most authoritative sources for long-term strategic analysis of energy trends. Prior to joining the IEA, he dealt with a wide range of issues around infrastructure finance at the World Bank. He also assumed a senior manager role at Accenture's energy practice, specializing in corporate strategy, new business development and M&A. Tae-Yoon holds a Master's degree from Columbia University with a concentration in Global Energy Management and Policy.



**KJARTAN BRU** has 17 years experience from banking in Paris, Oslo and London, the last 12 years in DNB, a global leader within the shipping and offshore industries. Kjartan Bru was previously heading DNB's shipping, offshore and logistics activities in Oslo and thereafter London and is now responsible for Greece and part of Northern Europe. Kjartan Bru studied economy at the University of Toulouse before graduating from ESCP Europe, a Paris based French business school.



**HELGE HERMUNDSGÅRD** is Business development manager for DNV GL. He has previously been the Director for DNV GL's Global Cruise Centre. He holds an MSc from Norwegian Institute of Technology in Industrial Engineering. Helge has worked with some of the most advanced shipping clients exploring how to ensure that vessels will be fit for purpose for the intended life of the vessel. He has experience in improving the business performance of shipping companies, focusing on Safety, Marine Operation, Technical issues and Environmental performance. Prior to joining DNV GL he was employed with Cap Gemini Ernst & Young and Ernst & Young Management Consulting, with focus areas on Business operation and business transformation.

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**ANNICKEN GANN KILDAHL** is the CFO at Grieg Star, a Norwegian maritime cooperation within shipowning and management as well as terminal operations and green recycling. All Grieg Star vessels are part of the G2 Ocean pool, the world's biggest shipping company within the open hatch segment. Mrs Kildahl joined the Grieg Group in 2000, after holding various positions in Union Bank of Norway and the Torvald Klaveness Group. Mrs Kildahl has extensive experience in corporate finance, asset management and international financing. She has been a Director of Ocean Yield ASA since 2013, holds a Master of Business and Economics from BI Norwegian Business School and is an authorised finance analyst (AFA) from the Norwegian School of Economics (NHH).



**FRIDA EKLÖF MONSTAD** is heading up Statoil's offshore support vessel fleet for logistics and emergency response on the Norwegian continental shelf. She has more than ten years of experience from the oil and gas industry. Previous positions within Statoil include Process owner for Supply chain management, where she had global responsibility for driving functional procurement and logistics excellence across the Statoil group. She also has experience from various leadership and strategic procurement positions within Statoil. She holds a Master of Science with Honours in Business, from the Norwegian Business School BI, and a Bachelor of Arts with First-class Honours in Business Management from the University of Newcastle upon Tyne, UK.



**STEPHEN S. FEWSTER** is Global Head of ING's Shipping Finance Group with responsibility for managing the Bank's loan portfolio to the shipping and maritime industry. He manages a team of approx. 35 people with teams based in Amsterdam, Frankfurt, London and Singapore. Stephen has 40 years banking experience and during this time has worked in a number of different areas including retail banking, risk management and project finance. For the past 28 years he has been providing and arranging finance for the transportation sector. Before joining ING, Stephen was based in Hong Kong where he was responsible for the Asian ship finance business of Bankgesellschaft Berlin AG and prior to this Hill Samuel Bank. Stephen was elected an Associate of the Chartered Institute of Bankers in 1983.

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**RICHARD SJØQVIST** is head of the banking and finance department and restructuring team in Bahr and has a broad practice stretching from syndicated lending and acquisition finance to regulatory work, bond issues, restructurings and insolvency work. Before joining Bahr, Richard was in-house counsel at DNB Bank, where he headed the bank's legal teams dealing with debt capital market and corporate restructurings in areas such as shipping, aircraft, property, financial institutions and industrial groupings. Richard has been involved with several high profile cases the last years, and has also been in charge of some of the largest financial transactions the firm has handled. Richard and the firm's banking and restructuring team are top ranked in publications such as IFLR, Legal 500 and Chambers.



**THORSTEIN SUNDE** is Vice President Chartering in Yara International ASA, responsible for maritime supply chain operations. Mr Sunde has worked for Norsk Hydro and Yara International since 1991 in various positions in Norway and abroad.



**STURLA HENRIKSEN** is Special Advisor, Oceans, to the United Nations Global Compact, effective 1 January 2018. Henriksen was CEO of the Norwegian Shipowners' Association from 2008 to 2017. Prior to this, he served as partner/senior executive at Accenture Management Consulting. In addition to ten years of experience from cross industry management consulting, his professional career includes positions in the EU Commission Services (Brussels), EFTA (Geneva), the Norwegian Ministry of Finance, the Norwegian Central Bureau of Statistics (SSB) and the Norwegian defence forces. His educational background comprises a Cand.oecon (Master of Economics) from the University of Oslo, Army Officer School, the BI Norwegian Business School, the Norwegian Defence College, and INSEAD (France).

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**MARK WILLIAMS** established Affinity Research in February 2015 as part of the Affinity (Shipping) partnership. Affinity Research uses the latest technology to provide better insights more quickly and more frequently to the shipping industry and associated finance and services. During 20 years in shipping, Mark has led numerous advisory projects on the dry bulk, tanker, container, gas, offshore, Ro-Ro, multi-purpose, shipbuilding and ship recycling sectors. Clients have included banks and investors, class societies and trade organisations, regulators and insurers, ship owners and charterers, governments and state owned enterprises. Previously working with Braemar Seascope, HSBC, Maritime Strategies Internationals and Infoma PLC, Mark is a regular speaker at international shipping industry conferences. He is a published author of articles on shipping and operational research. Mark lectures at Cass Business School in London, Plymouth University and Lloyd's Maritime Academy.



**ERIK TØNNE** is Managing Director and Head of Market Analysis at Clarksons Platou in Oslo. Prior to joining Clarksons Platou, he has worked as an Equity Research analyst covering oil services at Arctic Securities and SpareBank1 Markets, and as a Consultant and Project Leader at the Boston Consulting Group (BCG). Mr Tønne holds an MSc in Economics and Business Administration – Finance, from the Norwegian School of Economics (NHH).



**RONALD H. W. SPITHOUT** is President for Inmarsat Maritime. He was appointed in October 2014 to oversee global maritime activities for Inmarsat, the leading provider of global mobile satellite communications services. Prior to joining the maritime business unit, he served as President, Inmarsat Enterprise. In this role Spithout had global responsibility for sales, including accountability for P&L, strategic direction and partnerships for enterprise markets, including Energy, Media and Commercial. Spithout came to Inmarsat from Stratos Global, which had been acquired by Inmarsat in April 2009 and then restructured under the Inmarsat brand in January 2012. From July 2006 through December 2011, Spithout was Senior Vice President, MSS Marketing and Sales, Worldwide, for Stratos Global. Spithout holds a degree in electrical engineering from HTS-Rotterdam, the Rotterdam Institute for Technology.

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**A unique hotspot for qualified market input and networking**

**Intimate, Inclusive, Informative!**

*Ed Paulsen, Gibson Shipbrokers Ltd., London*

**Key insight in maritime market challenges and opportunities.**

*Jarle Hammer, Hammer Maritime Strategies, Oslo*

**Excellent speakers explained complex issues in a dynamic world!**

*Vegard Hellekleiv, Chief Operating Officer, Höegh LNG AS, Oslo*